

CHAROLAIS  
ADVANTAGE



## THE PROGRAM

The Charolais Advantage® tag program has been established to age- and source-verify known Charolais genetics. This will be accomplished using IMI Global's USVerified™ approved Process Verified Program (PVP).

## THE VALUE OF VERIFICATION

Many of our export markets reopened in 2006. In order for U.S. beef to qualify, it must be age- and source-verified. Many feedlots are currently offering premiums for these known cattle. In addition, the Charolais breed has an opportunity to capture premiums based on the value of the Charolais carcass.

This program helps reduce the cost of on-site auditing through the use of phone audits and makes the evaluation process completely objective. The scoring process requires ranches/farms (suppliers) to provide information requested during an on-site audit. This information is used to establish your ability to supply age- and source-verified cattle. Your ranch/operation may be visited during random on-site evaluations.

Source and age verification helps you:

1. Prove you are doing what you say you are doing
2. Gain access to progressive marketing options
3. Make available third party (unbiased) vs. self evaluation

## PARTICIPATION

Producers utilizing Charolais genetics and wishing to enroll and tag cattle as age- and source-verified may participate.

- Eligible cattle must be sired by registered Charolais bull or son of a registered Charolais bull (the registration number of either the sire or the grandsire must be provided)
- Only cattle enrolled by the original owner are eligible.
- All cattle enrolled are owned by the producer participant.
- Only enrolled cattle will be identified with Charolais Advantage® tags.
- The invoice included with the Charolais Advantage® tag shipment must be maintained on-site for a minimum of three years. Documentation of calving, bull turnout and/or breeding dates must be maintained on-site or electronically for a minimum of three years.
- All cattle enrolled in this program have a known age by day/month/year.

## ENROLLMENT

- Participants may enroll by contacting Marilou Wegner at the American-International Charolais Association, (816) 464-5977, ext. 400 or [mwegner@charolaisusa.com](mailto:mwegner@charolaisusa.com).
- All participants must first complete a training and verification packet before tags will be allocated. It is available through the AICA office.
- Calves may be enrolled once they are born. Because this is an age and source verification program, tags cannot be allocated to animals without a known birth date.

## FEES

- The Charolais Advantage program has an annual fee of \$225. This fee must accompany the completed USVerified™ Packet.
- Visual tags and nested pairs (visual and EID) may be purchased from AICA (pending approval).

## IMPORTANT POINTS

It is important you know:

1. Your information is kept confidential
2. Only information necessary to verify source, age and health protocol is requested.
3. We do not share your information and only make it available to the USDA when necessary to verify IMI Global's USVerified™ program.





## SUPPLIER TRAINING INFORMATION

### USDA REQUIREMENTS

- To market your calves as Source- and Age-verified you must meet the requirements detailed below under “Enrollment Requirements”
- You must be evaluated by the USDA or a company that has been approved by the USDA to approve cow/calf producers as Source and Age compliant
- IMI Global is an approved company by the USDA and performs evaluations on each “calving group” a producer wants to market as source- and age-verified
- IMI Global requires you to submit written records and the KIT100, and will then follow-up with a phone call to review the information and ask additional questions to verify accuracy and ensure the information you provide meets the USDA’s requirements for Source and Age verification
- You must keep a copy of this application and all information submitted to the American-International Charolais Association for a minimum of 3 years.

### ENROLLMENT REQUIREMENTS

- Step #1: Review the cover letter, Kit100 (this is IMI Global’s Source and Age application) and Contract
- Step #2: Complete all required information
- Step #3: Assemble payment, calving records, inventory (head count support records), contract and required pages out of KIT100
- Step #4: Mail, Fax or Email all information to American-International Charolais Association (this information is in the cover letter and the KIT100)

### AGE/CALVING RECORDS THAT MUST BE SUBMITTED (AS PART OF THE APPLICATION PROCESS, STEP #3 ABOVE)

- Written/Documented Group and/or Individual Calving Records (original records)
  - (1) You can submit written records that show individual calving dates or dates of the first and last calf born within a specific calving window/season. **(NOTE: If you maintain individual animal calving records, then additional head count support is not required)**
  - (2) Group calving records—can be represented with a first and last calf born date that is recorded. You will need to submit a copy of your original records to IMI for review.
    - a. If you do not pull your bulls out (and you calve all year) then you must submit individual calving records tied to individual animal identification.
    - b. If you have multiple calving windows, or you want to divide an extended calving window into multiple calving groups, then you must submit a written procedure detailing how each group is uniquely identified to a first and last calf born within each calving group.
- If you have a complicated method of determining calving dates, then we recommend you submit a written procedure to make it easier for the evaluator to understand your methods.
- Acceptable Records Include: Red Book, Calendar (where other events are recorded to show authenticity of records), Journal Entries, Computerized Records (if original records are not available)
- Birthdates must be recorded to verify the month/day/year in which calves were born

### INVENTORY/HEAD COUNT RECORDS THAT MUST BE SUBMITTED (AS PART OF THE APPLICATION PROCESS, STEP #3 ABOVE)

- You must submit as part of the application process records to help verify the number of calves you want to approve. These records can be generated from the pages of your calving book or any of the documents listed below.
- Acceptable Methods Include: Animal Health Records, Cow Inventory Records, Brand Inspection Papers, Previous Year Marketing Contracts, Pregnancy Check Records, A.I. Records
- If you maintain individual animal calving records, then additional head count support is not required



## CATTLE IDENTIFICATION

### CATTLE MUST BE UNIQUELY IDENTIFIED.

Acceptable identification methods include: visual and electronic tags, brands, tattoos, Brucellosis tags, PCT, etc.

The preferred identification for the USVerified™ program is a Program Compliant Tag (PCT). This tag allows cattle to move through approved or unapproved locations (see definition below) and retain their source and age-verified status. This is required if you intend to represent cattle as source- and age-verified at a live-stock market, video sale or in a situation where you don't know where the cattle will be sold.

These tags must be applied at the ranch before the calves are shipped.

If cattle move direct from your ranch to a location that is approved by a USDA PVP or QSA Source- and Age-Verified Program, at a minimum, each calf must be identified uniquely with one of the following methods: USVerified PCT, Ranch Tags, Brand or Unique Ear Notch.

Existing EIDs are eligible for program compliancy, but IMI must receive an electronic copy of those tag numbers in order to allocate them into our system (Note: additional charges will apply in this case)

### DEFINITIONS

**Approved Location:** A packer, feeder, backgrounder, sale barn or producer that has been evaluated and listed as an approved supplier on USDA's, IMI's or another approved supplier list.

**Program Compliant Tag (PCT):** A one-time use, tamper-evident tag with a non-repeatable, unique number. Usually consisting of an EID, RFID, visual tag, or a combination visual and EID which are controlled by IMI and consequently the USDA.

**USDA PVP:** United States Department of Agriculture Process Verified Program (a type of verification program)

**USDA QSA:** United States Department of Agriculture Quality System Assessment (another type of verification program)

### COMMON PROBLEMS AND/OR QUESTIONS

- Remember to use the checklist on the first page of this packet! If you fail to submit all the necessary information, your evaluation will be delayed.
- IMI only places tag orders after cattle have completed an evaluation and are approved.
- If you buy pairs, calves from the purchased pairs do not qualify for source and age verification. However, if you purchase bred cows and the calves are born on your ranch, those calves can qualify for source and age verification.
- If you have a diversified operation (e.g., cow/calf and stocker operation), you must maintain unique methods of identification or segregate cattle by location without an opportunity for co-mingling to occur. This must be described in detail in the application.
- For operations that involve purchased calves, stockers or yearlings, there must be a method of ID that ensures the purchased cattle can be sorted from the home-raised cattle.
- Tags distributed for verified calves can only be applied to the group of source- and age-verified calves approved.
- Should the situation arise that it is unknown when/where calves will be marketed and the producer's decision is to not purchase PCTs, IMI will place the source and age group on hold for approval until the destination is known. A certificate of approval will not be issued until then and only when the destination is an approved location.

## SUPPLIER DOCUMENT CHECKLIST

Application will not be processed unless all of the following information is received by the American-International Charolais Association. Use this checklist to ensure all forms have been signed and information has been included prior to submitting.

- |   |  |
|---|--|
| <input type="checkbox"/> Completed and Signed Quiz  | <input type="checkbox"/> Vaccination Records   |
| <input type="checkbox"/> Supplier Profile (3 pages) | <input type="checkbox"/> Signed AICA Agreement |
| <input type="checkbox"/> Head Count Verification    | <input type="checkbox"/> Signed IMI Contract   |
| <input type="checkbox"/> Calving Records            | <input type="checkbox"/> Enrollment fee: \$225 |

### REMEMBER TO KEEP ALL RECORDS FOR A MINIMUM OF 3 YEARS!

**Sign and submit this document to AICA and keep a copy for your files!**



## SUPPLIER TRAINING REVIEW

### Please review the Training Material previous to taking this quiz!

These are generalized questions about the Source & Age Verification Process and may not apply to your ranch. However, please answer them as best you can. Please use the information provided throughout the Kit100 to answer the questions.

- |  |   |
|--|---|
| <p>1. Acceptable methods of recording birthdates include (circle <b>all</b> that apply):</p> <ul style="list-style-type: none"> <li>a. A calendar showing the year</li> <li>b. A calving book</li> <li>c. Electronic records</li> <li>d. Journal entries</li> <li>e. Working ranch notes</li> </ul> <p>2. I must either record an individual animal I.D. that is tied to an individual calf birthdate, or have a defined calving season where I have records to support the first and last calf born.</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> <p>3. Calves from purchased pairs qualify to be marketed as source- and age-verified with my home-raised calves.</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> <p>4. If I am recording a "group" birthdate, I must use the oldest calf's birthdate in the calf crop.</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> <p>5. Cattle are considered source verified when the original supplier of the cattle has been approved.</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> | <p>6. Acceptable methods of identification include (circle all that apply):</p> <ul style="list-style-type: none"> <li>a. Visual ear tags</li> <li>b. Electronic identification (EID)</li> <li>c. Brands</li> <li>d. Tattoos</li> <li>e. Brucellosis Tags</li> <li>f. Ear Notch</li> <li>g. Program Compliant Tags (PCT)</li> </ul> <p>10. The value of verification includes (circle all that apply):</p> <ul style="list-style-type: none"> <li>a. Proves you are doing what you say you are doing</li> <li>b. Allows access to progressive marketing options</li> <li>c. Provides third party (unbiased) vs. self-evaluation</li> </ul> <p>8. Cattle must carry some form of Ranch Identification.</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> <p>9. The preferred method of identification for the USVerified™ program is a Program Compliant Tag (PCT).</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> <p>10. Tags distributed for these cattle can only be applied to this group of source- and age-verified calves.</p> <p><input type="checkbox"/> Yes                      <input type="checkbox"/> No</p> <p>11. Cattle must have a Program Compliant Tag (PCT) if going to an unapproved location.</p> <p><input type="checkbox"/> True                      <input type="checkbox"/> False</p> |
|--|---|

Considering penalties under law, I declare I have examined and prepared the USVerified™ Packet and believe all of the information contained in the USVerified™ packet is true, correct and complete. I understand this documentation is part of a Source and Age verified program and I have records to support all information submitted. I agree to keep supporting records on file for three (3) years. I understand my ranch/farm and records may be evaluated on-site. I also understand I will be contacted by a USVerified™ representative to complete this evaluation.

Producer Signature \_\_\_\_\_ Date \_\_\_\_\_

**Note: Completed USVerified™ Packets (profile, quiz and calving records) returned with full payment receive priority processing!**

Priority processing ensures timely delivery of your source and age-verified certificate(s) and your tag order being processed upon approval as a source and age-verified producer.



**Please complete the packet and return the indicated files to AICA**

Fax: (816) 464-5759

Mail: American International Charolais Association, Attn: Charolais Advantage  
11700 NW Plaza Circle, Kansas City, MO 64153

**EXAMPLE**

Please use this page as a reference while filling out the Source & Age Verified Application.

**LIVESTOCK OPERATION**

Annual Livestock Inventory	Number Home-raised	Number Purchased	Home-raised Cattle I.D. (tags, notches, brand, waddle)	Purchased Cattle I.D. (tags, notches, brand, waddle)
Cows	355	20	Tagged and Branded	Branded
Calves Sold	300		Tags (reference mother's tag number), Notches and Branded	
Stockers Sold	125		Branded	
Finished Cattle Sold				
Other	10 (cull cows)		Tags and Branded	

**SOURCE & AGE-VERIFIED GROUPS**

Group 1	Marketing	Group Name (Ex.: "Spring", "Fall")	Number to Verify	Breed	Marketing Date	Backgrounder/ Feedyard (Location)	Sale Method (video, salebarn, ranch direct, etc.)
Calving Date Range							
From: 3/25/2009 <small>MM/DD/YY</small>  To: 6/30/2009 <small>MM/DD/YY</small>	<input type="checkbox"/> Steers <input type="checkbox"/> Heifers <input type="checkbox"/> Bulls <input checked="" type="checkbox"/> Mixed	Creek Pasture	300	Hereford	11/20/2009	Sugar Creek Feeders	Ranch Direct

Tags (Color, ear, number I.D., etc.)	Waddle (Number and location)	Notches (Number and location)	Brand (Draw and location)	Other (Any other form of I.D.)
Blue tag, left ear (pasture reference), White tag, right ear All numbers correspond to mother's number		2 notches, left ear on each steer/heifer calf	Left Rib	



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**SUPPLIER PROFILE**

Date \_\_\_\_\_ If repeat customer, enter your IMI producer number \_\_\_\_\_

Producer/Contact Name \_\_\_\_\_

Ranch/Farm Name \_\_\_\_\_

Premise I.D. (if known) \_\_\_\_\_ To receive information on premises registration, see state-by-state listing (attached).

Ranch/Farm Structure (check one)  Owner/Operator  Partnership  LLC  Inc.  Other \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Physical Address (for directions and/or shipping) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (Home/Work) \_\_\_\_\_ (Mobile) \_\_\_\_\_ (Fax) \_\_\_\_\_

Best Time to Contact \_\_\_\_\_ E-mail \_\_\_\_\_

**AN IMI AUDITOR WILL CONTACT YOU BY PHONE TO VERIFY YOUR CALVING INFORMATION.**

**THIS WILL TAKE APPROXIMATELY 15 MINUTES.**

**HOWEVER, MORE THAN ONE PHONE CALL MAY BE NECESSARY TO COMPLETE THE ASSESSMENT.**

**LIVESTOCK OPERATION**

We use this information to understand the size and scope of the cattle operation in respect to Source and Age verification. Please include all head counts for the current year. Animals intended for sale, but have not been sold yet, should be counted for in the "sold" sections.

Annual Livestock Inventory	Number Home-Raised	Number Purchased	Home-Raised Cattle I.D. (tags, notches, brand, waddle)	Purchased Cattle I.D. (tags, notches, brand, waddle)
Cows				
Calves Sold				
Stockers Sold				
Finished Cattle Sold				
Other				

We can verify all calves from an entire calving season, and/or groups within that calving season. For example, verifying steers separately from heifers, Spring calves from Fall calves, or groups being marketed at different locations. If verifying multiple groups of cattle with a different date of birth for each group, each group must be identified differently (e.g. different colored tag, different brand, separate ear notch). Separate pastures do not qualify. Additional fees may apply for additional groups.

**Calving season(s): birth dates must be in MM-DD-YY format.**



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### SIZE AND SCOPE OF OPERATION

Please answer the following questions regarding the group(s) of calves to be Source- and Age-Verified (if marketing more than one group of calves, please be specific):

Have cattle ever left the ranch of origin?  Yes  No

If yes, where did they go? \_\_\_\_\_

To which group of calves does this apply? \_\_\_\_\_

Did cattle go through a salebarn?  Yes  No

To which group of calves does this apply? \_\_\_\_\_

Where are cattle currently? \_\_\_\_\_

Do you intend to purchase tags?  Yes  No

To which group of calves does this apply? \_\_\_\_\_

If cattle are purchased, how do you segregate them? \_\_\_\_\_

Briefly describe how calves' dates of birth are recorded (example: "I check my cows every day and record new calves observed.")

\_\_\_\_\_  
\_\_\_\_\_

**In order to meet the requirements of our program, we have to make sure we truly understand your operational scope. Therefore, in the space provided, please provide details regarding your livestock operation.**

Critical areas include:

(1) Source of origin considerations:

- a. Do you run cows for multiple owners with different means of identification?
- b. Is this Source and Age application for calves run on more than one ranch, leased land, etc.?

(2) Age considerations:

- a. Do you have multiple calving seasons? If yes, how do you ensure groups are uniquely identified?

(3) Cattle movement considerations such as:

- a. Do you own a backgrounding or stocker operation that you move calves to at weaning?  
If yes, do you contract grow calves for other owners? If yes, how do you identify calves separately?
- b. Do you move cattle to another ranch location to load calves for shipping?
- c. Do you move calves to wheat, cornstalks, etc.?

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**SOURCE & AGE VERIFIED GROUPS**

IMI can verify all calves from an entire calving season, and/or groups within that calving season. For example, verifying steers separate from heifers, Spring calves from Fall calves, or groups being marketed at different locations. If verifying multiple groups of cattle with a different date of birth for each group, each group must be identified differently (example: different brand, ear tags, ear notch—separate pastures do not qualify). Calving season(s): birth dates must be in MM-DD-YY format.

**If more than two groups are to be verified, please copy this page to submit additional groups.**

GROUP 1		Marketing	Group Name (Ex.: "Spring", "Fall")	Number to Verify	Breed	Marketing Date	Backgrounder/ Feedyard (Location)	Sale Method (video, salebarn, ranch direct, etc.)
Calving Date Range								
From: ____/____/____ MM/DD/YY	<input type="checkbox"/> Steers <input type="checkbox"/> Heifers <input type="checkbox"/> Bulls <input type="checkbox"/> Mixed							
To: ____/____/____ MM/DD/YY		C O M P L E T E I F K N O W N						
Tags (Color, ear, number I.D., etc.)		Waddle (Number and location)		Notches (Number and location)		Brand (Draw and location)		Other (Any other form of I.D.)

GROUP 2		Marketing	Group Name (Ex.: "Spring", "Fall")	Number to Verify	Breed	Marketing Date	Backgrounder/ Feedyard (Location)	Sale Method (video, salebarn, ranch direct, etc.)
Calving Date Range								
From: ____/____/____ MM/DD/YY	<input type="checkbox"/> Steers <input type="checkbox"/> Heifers <input type="checkbox"/> Bulls <input type="checkbox"/> Mixed							
To: ____/____/____ MM/DD/YY		C O M P L E T E I F K N O W N						
Tags (Color, ear, number I.D., etc.)		Waddle (Number and location)		Notches (Number and location)		Brand (Draw and location)		Other (Any other form of I.D.)



**CHAROLAIS ADVANTAGE SOURCE AND AGE APPROVED TAG DISPOSITION REPORT**

■ Please return the indicated files to AICA, one of the following ways.

1. **Fax:** (816) 464-5759

2. **Mail:**

American International Charolais Association  
Attn: Charolais Advantage  
11700 NW Plaza Circle  
Kansas City, MO 64153

Date Shipped: \_\_\_\_\_ Number of tags shipped: \_\_\_\_\_

**Tags Shipped To:**

Ranch/Farm Name: \_\_\_\_\_

Premise Number (if known): \_\_\_\_\_

Mailing Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone 1: (Business or Mobile): \_\_\_\_\_

E-mail: \_\_\_\_\_

**To be completed by the receiver:**

**TAG USE**

Date Received: \_\_\_\_\_ Number applied \_\_\_\_\_

Number of Tags Received: \_\_\_\_\_ Number lost \_\_\_\_\_

(if specific IDs are know please list on a separate sheet)

Number re-applied \_\_\_\_\_

(if specific IDs are know please list on a separate sheet)

Number destroyed \_\_\_\_\_

(please list the individual numbers—visual or RFID—  
of the tags destroyed)

Other: (Describe: defective, etc.) \_\_\_\_\_

Considering penalties under law, I declare I have examined and completed the Tag Disposition Report and believe all of the information contained is true, correct, and complete. I understand this documentation is part of a Source and Age Verified program and I have records to support all information submitted. I agree to keep supporting records on file for three (3) years. I understand my ranch/farm and records may be evaluated on-site.

\_\_\_\_\_  
Producer Signature

\_\_\_\_\_  
Date

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IMI Global, Inc.  
P.O. Box 1291, Platte City, MO 64079  
(816) 858-4796

**FROM:** John Saunders, CEO, IMI Global  
**TO:** PRODUCER (Please print your name and address below)  
Producer's Name: \_\_\_\_\_  
If repeat customer, IMI producer # (if known): \_\_\_\_\_  
Producer's Address: \_\_\_\_\_  
Bill to (if different than above): \_\_\_\_\_  
Bill to Address: \_\_\_\_\_

RE: IMI Global Project and Services Agreement

Term	USVerified™ Supply Verified Program—Source and Age Verified	Pricing
<b>Time of approval through end of the current calendar year</b>	<p>The PRODUCER and Integrated Management Information, Inc. d/b/a IMI Global, Inc., ("IMI") have reached an agreement on the following terms and conditions:</p> <p><b>Annual Supplier Evaluation Includes:</b></p> <ul style="list-style-type: none"> <li>• An audit of all information required to assess the PRODUCER's ability to meet the USDA Source and Age Verification requirements.</li> <li>• Evaluation of all calving season groups.</li> </ul> <p><b>If approved PRODUCER receives:</b></p> <ul style="list-style-type: none"> <li>• A certificate of approval to communicate the conforming status of cattle to potential buyers.</li> <li>• Listing on an approved supplier list.</li> </ul> <p><b>Distributor:</b> American-International Charolais Association</p> <p><b>Payment is due at the time of application. We will not start evaluation without payment.</b></p> <p><b>Please Note:</b> There will not be refunds for evaluations withdrawn or failed. IMI reserves the right to approve/fail cattle based upon our interpreted authenticity of information submitted and/or discussed during evaluation.</p>	<p><b>Source &amp; Age Verification</b>  (For cattle located at place of birth)</p> <p><b>First Marketing Group:</b> \$225  <b>Additional marketing groups</b> submitted with original application: \$25/group</p> <p><b>Additional marketing groups</b> submitted after initial enrollment, but within same calendar year: \$100</p> <p>Pricing reflects a turn-around of 10 business days with IMI Global.</p>

**ADDITIONAL CLAUSES**

1. Estimated costs are subject to time of production and accurate information provided by PRODUCER.
2. This Agreement is between PRODUCER and IMI Global. Any third party participants are required to sign IMI Global's Non Disclosure Agreement.
3. In signing this Agreement, PRODUCER agrees it, and any of it's officers, owners, employees, and agents will not re-distribute, re-market, or commercially replicate the documents and/or processes implemented by IMI Global without written consent from IMI Global.
4. IMI Global shall not be in default hereunder by reason of any failure or delay in the performance of any obligation under this Agreement where such failure or delay arises out of any cause beyond the reasonable control of such party and without the fault or negligence of such party.
5. PRODUCER's representations and covenants herein shall survive the termination of this Agreement.
6. The IMI Global enrollment and application forms, Source and Age Kit and contract and Tag Disposition Report delivered to and signed by PRODUCER are incorporated in this Agreement by reference.
7. This Agreement is deemed to be executed and entered into by the parties in the State of Colorado. This Agreement shall be governed and interpreted under the laws of the State of Colorado, without regard to conflicts of law.

**LIMITATION OF LIABILITY:** IMI Global, its agents or distributors shall not be liable to PRODUCER for any direct or other damages in excess of the amounts paid by PRODUCER under this Agreement, including any special, indirect, incidental, consequential or punitive damages arising out of or relating to this Agreement, whether the claim alleges tortious conduct (including negligence) or any other legal theory. PRODUCER shall indemnify and hold IMI Global harmless for any claims, investigations, complaints, damages, liabilities costs, suits or obligations (including reasonable attorneys' fees) to which IMI Global may be subjected as a consequence of any action or omission by PRODUCER in connection with this Agreement, except for IMI Global's gross negligent, reckless or willfully improper conduct under this Agreement.

**LICENSE:** IMI Global grants PRODUCER a nonassignable, nonexclusive and limited, right and license to use the IMI Global Supply Verified Supplier Evaluation System during the term of this Agreement. PRODUCER has no right to distribute copy, modify or create derivatives of this System. PRODUCER may not assign any rights or obligations under this Agreement without IMI Global's prior written consent.

**CUSTOMER NAME:** PRODUCER hereby consents to and grants IMI Global a limited right and license to use PRODUCER's name (1) within an approved supplier list in IMI Global's own business and (2) in certain mandatory disclosures to federal and state governmental agencies and authorities. Producer consents to IMI Global's use and disclosure of its name and information obtained hereunder to Distributor.

**CONFIDENTIALITY:** The parties agree to keep all information concerning either party, their business operations and any information disclosed hereunder, and the terms and conditions of this Agreement confidential, except that IMI Global may disclose such confidential information as allowed by the terms of this Agreement, is generally known to the public, is already in IMI Global's possession or becomes known to IMI Global on a non-confidential basis from a third-party.

The undersigned as PRODUCER affirms the undersigned has read, fully understands and accepts the terms of this Agreement.

\_\_\_\_\_  
John Saunders, CEO, IMI Global

\_\_\_\_\_  
Producer Signature

\_\_\_\_\_  
Date



**ORDERING TAGS**



**STEP 1—SELECT THE TYPE OF TAG (VISUAL OR NESTED PAIR)**

**Visual Tags (\$1.50 per tag)**



**YOUR HERD MANAGEMENT NUMBER (5-DIGIT MAXIMUM—A-Z AND/OR 1-0)**

**Nested Pairs (\$3.50 per tag)**



**YOUR HERD MANAGEMENT NUMBER (5-DIGIT MAXIMUM—A-Z AND/OR 1-0)**

**EID Tags (\$2.00 per tag)**



**Total Tagger Applicator (\$17.95)**



**STEP 2—**

- **INDICATE YOUR HERD MANAGEMENT NUMBERS TO BE PRINTED ON EACH TAG**
- **PROVIDE THE SIRE OR GRANDSIRE'S REGISTRATION NUMBER FOR EACH GROUP YOU ARE ENROLLING.**

**Group 1**

Management Numbers (or range of numbers):

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Sire or Grandsire Registration Number(s):

\_\_\_\_\_

**Group 2**

Management Numbers (or range of numbers):

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Sire or Grandsire Registration Number(s):

\_\_\_\_\_

**Group 3**

Management Numbers (or range of numbers):

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Sire or Grandsire Registration Number(s):

\_\_\_\_\_

**STEP 3—INDICATE SHIPPING PREFERENCE**

- Standard Shipping (Ground UPS) . . . . . \$**
- Overnight Delivery . . . . . \$**

**STEP 4—PAYMENT**

All tags must be prepaid at the time of enrollment. Tag money for groups not qualifying will be refunded.

Form of payment:  Check

Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ V-Code (last 3 digits on the back): \_\_\_\_\_

Billing Address (if different than home address): \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_

Enrollment Fee . . . . .	\$225.00	. . . . . \$	225.00
Tags: Visual Tags _____ x \$1.50 . . . . .		\$	_____
EID Tags _____ x \$2.00 . . . . .		\$	_____
Nested Pairs _____ x \$3.50 . . . . .		\$	_____
Total Tagger Applicator . . . . .		\$	17.95
Shipping (from Step 3) . . . . .		\$	_____
<b>TOTAL AMOUNT ENCLOSED . . . . .</b>		<b>\$</b>	_____



**VACCINATION RECORDS**

Indicate if the animals you are enrolling have received the following vaccinations.

**CALVES**

**BRANDING- 2-3 MONTHS OF AGE**

**PRODUCT**

7-way Blackleg	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Modified Live IBR, BVD, PI3,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Killed IBR, BVD,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Manhemia Hemolytica	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Hemophilus	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Implant	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____

**PREWEANING (1-2 MONTHS PRIOR TO WEANING)**

7-way Blackleg	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Modified Live IBR, BVD,PI3,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Killed IBR, BVD,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Manhemia Hemolytica	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Hemophilus	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Wormer	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____

**WEANING**

7-way Blackleg	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Modified Live IBR, BVD,PI3,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Killed IBR, BVD,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Manhemia Hemolytica	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Hemophilus	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Wormer	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
OCV (Heifers)	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Implant	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____

**POST WEANING REVACCINATION**

Modified Live IBR, BVD,PI3,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Killed IBR, BVD,BRSV	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Manhemia Hemolytica	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Hemophilus	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____
Wormer	<input type="checkbox"/> Yes	<input type="checkbox"/> No	_____

**BVD STATUS**

Negative Test for PI-BVD  Yes  No Test Lab: \_\_\_\_\_

- All herd health has been overseen by:

Name of Vet \_\_\_\_\_

Name of Practice \_\_\_\_\_

Phone \_\_\_\_\_



## HOW TO ORDER CHAROLAIS ADVANTAGE TAGS

### COMPLETING EXCEL SPREADSHEET TO ORDER TAGS

#### PAGE 1

- Order Number:** You may use your own sequence. (for example, CA—Wegner or you may have a transaction number from your system you wish to cross reference as the tag order number)
- Ranch:** Ranch name as listed on enrollment form
- Street Address:** Shipping address as listed on enrollment form.
- City, State Zip:** Same as that listed on enrollment form.
- SKU#s:** Visual tag only: USV\_GTXF1/GSM-Blue  
 Nested pair: USV\_HDX/GTXF1-Blue  
 Non Program Tags (USVerified Only): USV\_GTXF1/GSM-Orange (visual tags); USV\_HDX/GTXF1-Orange (nested pairs)
- Image #:** (code for “Charolais Advantage to print on tags): L2126  
 USVerified Only Tags (non-program tags): Do not include the Image Number
- Qty:** Quantity of tags ordered (per group enrolled)
- AIN#:** For use if visual tags are ordered. This is not required on nested pairs as the big ID number will be assigned by AllFlex
- Beginning:** For visual tags, the first assigned 8-digit number
- Ending:** For visual tags, the last assigned 8-digit number
- Special Shipping Instructions:** If the order requires overnight shipping, include the shipping address and phone number here.

#### PAGE 2

- Animal ID:** For use only with visual tag orders. This 8-digit number should be assigned sequentially from the block of numbers assigned to the Charolais Advantage program (55450000 through 55459999). If nested pairs are being ordered, leave this column blank and only provide the management codes.
- Management #:** The number provided by the breeder reflecting the management codes they wish to have printed on the tag.
- NOTE:** Add a new sheet to each workbook (order) for each group enrolled. If a producer enrolls three groups, the order workbook should contain one page (spreadsheet) for the Order Information and three reflecting Animal ID/Management numbers for each of the three groups.

### CHAROLAIS ADVANTAGE SHIPPING COSTS (ESTIMATED COSTS TO AICA)

# of Nested Pairs	50				100				200			
	WT.	GROUND	2DAY	NDA	WT.	GROUND	2DAY	NDA	WT.	GROUND	2DAY	NDA
DESTINATION POINT												
Caldwell, ID 83607	3.2 lbs	\$7.47	\$20.57	\$46.64	6.4 lbs	\$8.20	\$28.16	\$58.19	12.8 lbs	\$9.97	\$43.56	\$79.86
Dublin, TX 76446	3.2 lbs	\$5.79	\$11.66	\$23.32	6.4 lbs	\$6.43	\$12.98	\$26.51	12.8 lbs	\$7.52	\$16.94	\$31.79
Ames, IA 50014	3.2 lbs	\$5.65	\$15.07	\$40.81	6.4 lbs	\$6.31	\$20.13	\$51.48	12.8 lbs	\$7.34	\$29.92	\$70.84
Harrodsburg, KY 40330	3.2 lbs	\$7.10	\$16.61	\$42.35	6.4 lbs	\$7.76	\$21.67	\$53.02	12.8 lbs	\$8.79	\$31.46	\$72.38
Waynesboro, GA 30830	3.2 lbs	\$7.10	\$16.61	\$42.35	6.4 lbs	\$7.76	\$21.67	\$53.02	12.8 lbs	\$8.79	\$31.46	\$72.38

  

# of Visual Tags	200				400				600			
	WT.	GROUND	2DAY	NDA	WT.	GROUND	2DAY	NDA	WT.	GROUND	2DAY	NDA
DESTINATION POINT												
Caldwell, ID 83607	7 lbs	\$8.20	\$28.16	\$58.19	14 lbs	\$10.44	\$45.76	\$82.94	21 lbs	\$13.75	\$61.38	\$98.67
Dublin, TX 76446	7 lbs	\$6.43	\$12.98	\$26.51	14 lbs	\$7.64	\$17.71	\$32.67	21 lbs	\$8.51	\$22.00	\$39.49
Ames, IA 50014	7 lbs	\$6.31	\$20.13	\$51.48	14 lbs	\$7.50	\$31.68	\$73.92	21 lbs	\$9.77	\$41.25	\$89.87
Harrodsburg, KY 40330	7 lbs	\$7.76	\$21.67	\$53.02	14 lbs	\$8.95	\$33.22	\$75.46	21 lbs	\$11.22	\$42.79	\$91.41
Waynesboro, GA 30830	7 lbs	\$7.76	\$21.67	\$53.02	14 lbs	\$8.95	\$33.22	\$75.46	21 lbs	\$11.22	\$42.79	\$91.41

**NOTE:** There are no shipping charges from AllFlex for orders \$750 and more.